

## Computer Based Training: Eclipse Sales Order Entry 1

Learn at your own pace ... measure your results. With the exciting new Eclipse Sales Order Entry 1 computer based training program, you'll do that and more. Train employees easily and consistently.

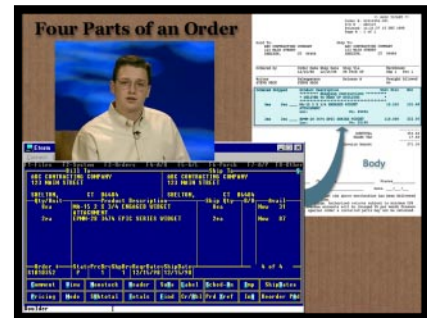
An interactive multimedia training program, Eclipse Sales Order Entry 1 makes learning Eclipse fun. Users interact with a lifelike simulation of Eclipse, while completing five essential exercises:

- Navigating Eclipse
- Face to Face Orders
- Shipping Orders
- Cash Orders
- Calling Queue Orders



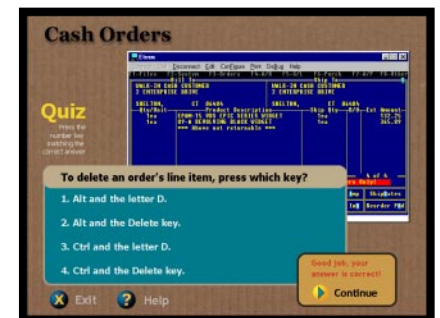
Each exercise begins with an entertaining video overview, which outlines what you'll be learning. Then it's your turn. You'll create a variety of sales orders that teach you real-life skills in a real-world work flow. Gradually increasing in complexity, while also repeating key concepts, the five carefully chosen exercises familiarize users with the important sales situations they're likely to encounter in your distribution business.

Employees learn or improve specific job skills by working through self-paced exercises. Exercises teach necessary Eclipse skills like navigation, problem solving, and where to find help when needed. All exercises are broken down into a series of step-by-step tasks. Each task is introduced by a brief audio recording that provides the conceptual background for the steps to entering sales orders.



It's so real, it's like working in Eclipse. The computer based training program faithfully simulates the look and feel of the Eclipse system. But it also gives you personalized guidance. Step-by-step help and tips are built-in. See and hear video host Steve Krok share Eclipse tricks.

Measure results to ensure consistent training. A quiz measures knowledge after each exercise. When a user completes the two-hour training program, their quiz scores and user records are saved for their supervisor. Order the Eclipse CBT reporting option to send scores directly to an Eclipse queue.



The lively mix of video, audio, and interactivity makes Sales Order Entry 1 the perfect way to train your employees. Speed training of new employees. Save on costly seminar travel and fees. Make learning convenient and fun.

For more information on Eclipse Sales Order Entry 1, please contact the Eclipse Inside Sales Department at our Corporate Office in Shelton, CT at (203) 926-2641.