

## Services

Integrated Financial Solutions (IFS) provides their clients with the additional services that help ensure success in today's competitive leasing environment.

### **Application Service Provider (ASPLeaseWorks)**

As an alternative to licensing, IFSLeaseWorks is offered as an application service provider (ASP) system through ASPLeaseWorks, Inc. By outsourcing an IFSLeaseWorks system, clients can take advantage of the system without capital investment or traditional implementation delay.

By eliminating hardware expenses and reducing implementation time, clients can get new leasing programs to market faster. ASPLeaseWorks, Inc., provides the full system running on a dedicated computer server, which is hosted at their high-availability operations center.

Clients are freed of the responsibility for running the system, and doing daily and monthly processing. This frees growing companies to focus on their own core competencies. As the businesses grow using their outsourced ASP service, they can effortlessly implement their own in-house IFSLeaseWorks system.

### **Data Center Operations**

Technology lets IFS run clients' IFSLeaseWorks operations — remotely from the IFS offices. Remote IFS data center operations eliminate clients' needs for costly database administrators, as well as the employees required to maintain the system and run nightly or monthly processes.

### **Expert Consulting**

Building on their extensive experience in the financial industry, IFS offers these expert consulting services:

- Change management.
- System selection and implementation.
- Information systems strategies.
- Integrating new technologies into leasing processes.
- Lease and loan contract administration processes and best practices.
- Lease and loan accounting processes and best practices.
- Due diligence before portfolio or company acquisition.
- Product pricing strategies.

## Portfolio Servicing (Primary or Backup)

Portfolio services should not have to be an “all-or-nothing” proposition. Unlike other companies, IFS lets their clients choose the services they want. Leveraging their expertise developing and supporting IFSLeaseWorks, IFS offers portfolio software and services that efficiently integrate client business processes.

Using advanced technology, IFS can partner with their clients to seamlessly share contract lifecycle processes. From web-based contract origination, through contract termination and asset management.

Clients can mix and match their own core competencies with proven IFS expertise. Whether as a primary servicer or a backup, IFS can deliver the right software and services for:

- Lease and loan origination.
- Lease and loan accounting.
- Lease and loan administration.
- Collateral administration.
- Collections and asset management.
- Startup or runoff operations.
- Strategic outsourcing.

## Custom Software Development

The best fit is a perfect fit. IFSLeaseWorks can be customized to perfectly fit each client’s strategic vision for their products and services. IFS doesn’t believe in inconvenient workarounds to their clients’ core requirements.

IFS instead provides custom software development services, which enhance IFSLeaseWorks. Clients can customize IFSLeaseWorks using IFS experience in developing origination systems, lease and loan administration systems, credit scoring systems, and web-enabled applications for the financial industry.

## More Information

For more information on services, browse <http://www.ifsleaseworks.com/services.html>.